

Control and Manage Your District's Assets.

Destined for Success



Thinking Forward...
Connecting information and resources to
support high-performance learning environments.



There's a Better Answer to the Challenges of District-Wide Asset Management.

You may have hard-working district personnel just like the one pictured here. She has "her own" system for managing fixed and portable assets. The problem is centrally coordinating multiple systems to ensure that the right people are getting the right resources and information at the right time.

Without affordable, integrated, easy-to-use inventory systems, you run the risk of shrinkage, idle or damaged inventory. And without the right system, tracking, repairing or replacing lost, stolen, misplaced, out-of-circulation or damaged assets can drain your budget. You have so much invested in assets like: furniture, copy machines, projectors, software licenses, driver's education vehicles, maintenance equipment, digital cameras and laptops, video and sound systems, lab equipment, library materials, band and team uniforms, and more. Many of these assets circulate from building to building, with everyone in your learning community depending on them.

Recent research conducted by Follett Software Company in conjunction with Quality Education Data clearly shows that asset loss and damage cost the nation's schools nearly \$15 billion annually—a staggering \$306 per year, per student.

And costs are just part of the story. You need a solution that lets you know where every asset is right now, who is accountable for it, inventory status, and the condition of each asset.

Destiny Asset Manager™ addresses these challenges, giving you a powerful, practical approach to streamlining asset management district wide. With our software supporting your inventory status, condition and management of assets, you're destined for success.



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With Destiny Asset Manager from Follett Software Company, You Can Optimize Access and Management of Fixed and Portable Assets.

Every district makes substantial investments in a wide variety of assets. Destiny Asset Manager will enable you to strategically manage and control your assets optimally, ensuring students, teachers, buildings and campuses have the resources and equipment they need to succeed. Destiny Asset Manager delivers the advantages that matter most:

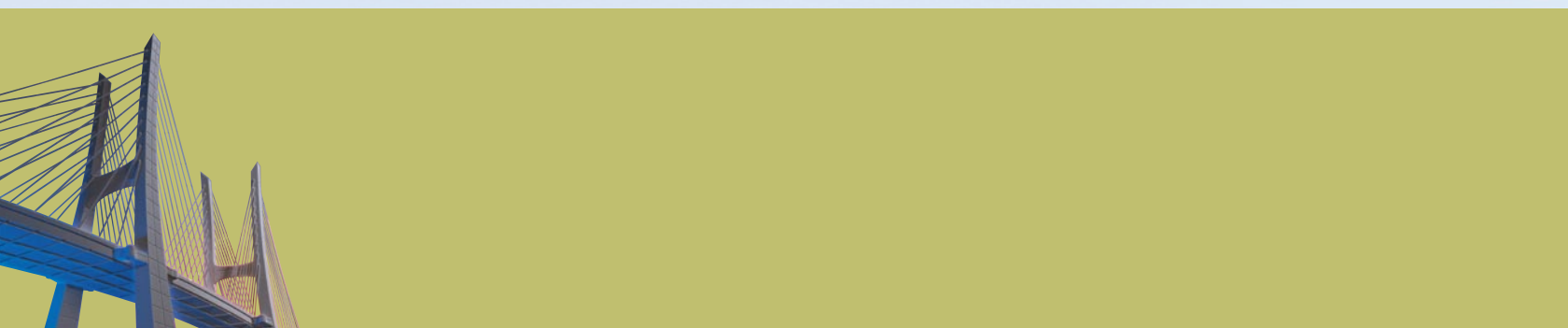
- **The right resources in the right places at the right time:** Our system gives you the tools to ensure that students, teachers, administrators and staff have access to the equipment they need, without interruptions or delays.
- **The right processes for accountability:** Destiny Asset Manager integrates inventory, distribution, forecasting, transferring and reporting functions, so your entire staff has easy-to-use tools to manage fixed and portable assets.
- **The right approach to district-wide management:** Our system supports a single building or an entire district so you can track each asset's history from purchase to retirement.
- **The right platform for growth:** The Destiny® platform supports Asset Manager and several other management solutions for your district's library and textbook collection, media collection and other assets. Only Follett Software Company offers this kind of centralized, integrated approach to asset management across the district.
- **The right expertise to address your specific needs:** Destiny has successfully addressed the asset management challenges in districts of all sizes. For example, at Collier County School District in Naples, Florida, Destiny Asset Manager helps assure uninterrupted availability of equipment and materials and delivers simplified analysis for state-mandated reports.

**With Destiny Asset Manager,
You're in Control.**

- **Make resources available to students, teachers and administrators when they're needed.**

- **Reduce the number of lost, stolen or misplaced resources and reduce replacement costs significantly.**

- **Divert time and funds from administration to instruction.**



Destiny Asset Manager. The Right Solution for Your Key Stakeholders.

Whether you're an educator, administrator, technology professional or facilities manager, Destiny Asset Manager from Follett Software Company makes comprehensive asset management easy and effective. Destiny Asset Manager is designed exclusively for the needs of schools, so it's optimized to fit school processes.

For District Administrators and Facilities Management Staff.

- Get asset status and availability on demand at all locations.
- Track location and increase circulation of assets.
- Streamline physical inventory, and request and transfer processes for lost and damaged resources.
- Maintain uptime and availability of assets.
- Integrate student information system and asset inventory data for improved forecasting, distribution and access.
- Report best practices.
- Customize Destiny with each school's individual policies, holdings and programs *plus* add graphics such as your school's mascot.

For School Business and Financial Staff.

- Create customized browser-based reports to help fulfill state, district and federal requirements.
- Improve accountability for assets at school and district levels.
- Enhance time and labor efficiencies.

For Technology Staff.

- Reliable, proven technology that includes centralization, browser-based functionality and an industry-standard database (SQL Server), with a secured (HTTPS) access provided within your wide area network or via the Internet.
- Destiny Asset Manager is fully integrated with other Destiny modules.
- Reliable barcode labeling and scanning technology.
- Standard and customized reporting options with compatibility for third-party reporting.
- Accessed through a web browser, Destiny Asset Manager is ideal for schools using Mac® or Windows® workstations, or a combination of both.

For School-Based Staff.

- Access status, condition and usage data on every asset.
- Improve equal access to materials.
- Increase circulation of assets.
- Streamline transfers of resources with other schools and the district to reduce replacement costs.
- Establish student and teacher accountability with easy-to-use distribution and collection procedures.
- Use automated email fee/fine reminders.



Take the Worry Out of Asset Management—We'll Do the Work for You with Destiny Hosted Service.

Want Destiny to manage your resources, but lack the staff, hardware, software or funds to support and maintain a district-hosted system? Follett Software Company has the secure solution to meet your needs: Destiny Hosted Service.

Hosted at an enterprise-class data center, Destiny Hosted Service provides centralized, web-based access to Destiny without the need to purchase servers, install and upgrade the application or provide technical support for a new system—your network and servers can be made available for other priorities. Upgrades and server maintenance are performed by Follett Software's IT experts.

Destiny is SIF-Certified.

Destiny Asset Manager is certified to meet the standards of the Schools Interoperability Framework (SIF), an industry-wide initiative that enables the software systems that manage education to seamlessly share information, integrating asset data with your SIS to eliminate multiple points of data entry.



Asset Loss and Damage are a \$15 Billion Drain on U.S. Education. Something Has to Change.

Follett Software Company conducted a nationwide study in conjunction with Quality Education Data and The Hayes Connection to assess the real costs of schools' asset loss and damage. The results were sobering:

- American education is losing \$306 per student each year, due to equipment and materials loss and damage—or nearly \$15 billion.
- Average size districts lose about \$855,000 annually.
- Every district, large and small alike, is grappling with the impacts of unexpected and often uncontrolled expense.

If schools could recover even half of these losses, an additional \$7 billion dollars could be invested in teaching and learning!

Destiny Asset Manager Answers a Critical Need.

Destiny Asset Manager offers a proven solution from a partner that districts can trust. With easy-to-use processes, simple data input and on-demand reporting, schools and districts can gain control over their fixed and portable assets. From improving access to resources to providing more efficient facility operations, Destiny Asset Manager will help you gain control over the assets your district has purchased.



Start to Finish, We're Here to Support Your Success.

When it comes to implementation, Follett Software Company excels. We make sure you have the tools, knowledge, support and training you need to use your system optimally.

Smart Data Conversion: We help you convert your existing data so implementation is streamlined.

Proven Implementation Processes: With hundreds of implementations completed, we've developed processes that ensure success each step of the way.

Comprehensive Project Management: With the support and expertise of a dedicated account manager, we meet your deadlines and provide status reports throughout the project.

Expert On-Site Installation: We provide installation and technical training services to ensure your system gets up and running successfully.

Training and Technical Support: Both on-site and web-based training are provided, and our technical support is available by toll-free telephone, email and the web. Plus you have access to new software updates as they're released.

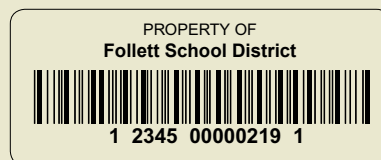
Follett Scanners and Barcode Labels Make It All Possible.

Follett Software Company sells and supports a full range of scanners, including the Follett Panther™ wireless PDA and Image Team™ 3800g handheld scanner. We can also provide barcoding services to make the automation process easy and convenient. Follett can train your staff on practical ways to approach barcoding, or can provide barcode services to get your current inventory barcoded.



Follett Panther™

ImageTeam™ 3800g





**“ OUR ANSWER TIMES AND
RESOLUTION RATES ARE AMONG THE
BEST IN THE SOFTWARE INDUSTRY. ”**

Philippine Distributor



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DESTINY. 
Asset Manager

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